

# SBE TODAY

Volume 29, Edition 856 DIVERSITY IN ACTION - SBE is a certified DBE publication

MAY 13, 2013

## SMALL BUSINESS EXCHANGE

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## Leadership And Management: What Are We Talking About?

By Darryl K. Henderson, J.D.

Does an executive ever manage? Does a mid-level manager ever lead?

People often use the terms leadership and management interchangeably. Harvard Business School professor and author, John P. Kotter, says it well, "Leadership and management are different but complimentary." The goal is to apply the right approach at the right time.

### FRAMEWORKS

"Leadership" entails influencing people to follow to achieve a common goal. It is big picture-focused. It is often, but not exclusively, executed at the highest level of an organization. Leadership consists of:

- **Setting Direction** – Establishing the mission, vision, core values and strategies to get people moving in a specific direction.
- **Aligning People** – Communicating the mission, vision, core values and strategies, and allocating resources.
- **Motivating People** – Influencing people to achieve the mission and vision by executing the strategies.
- **Assessing** – Assessing results and making necessary adjustments.

"Management" entails executing tasks through other people. It is more narrowly-focused than leadership. It is commonly, but not exclusively, executed below the highest level of an organization. Management consists of:

- **Planning** – Establishing goals and tasks (i.e., plans) to achieve the strategies, inventorying resources, identifying process needs, and identifying potential risks.
- **Organizing** – Delegating responsibilities and dispersing resources.
- **Executing** – Directing people to implement plans, managing potential risks, measuring results, and making necessary adjustments.
- **Scoring** – Measuring, documenting and reporting results.

A subpart of management is "Project Management", which involves making sure a project is executed as follows:

- Within scope (purpose and parameters),
- On time (commencement and completion), and
- Within budget (revenue, expense and profit).

### CORE TALENTS

Are leaders born or developed?

Leaders can be trained. Training is critical. But a person must be born with a core-level of talent to develop. As John C. Maxwell says in his book, "The Right to Lead", "You must be someone others can trust to take them where they want to go."

The core talents needed to be an effective leader include knowledge, skills and characteristics.

The knowledge and skills (i.e., technical abilities) can be developed through education, training and work experience. Those include:

- Communication
- Functional Knowledge (i.e., marketing, finance, operations, etc.)
- Analytical Thinking
- Strategic Thinking
- Problem-Solving
- Customer-Focus
- Team-Building
- Delegation
- Talent Development
- Change Management
- Cultural Competence

The characteristics (i.e., behavioral traits) of an effective leader can also be developed through education, training and work experience, but it is more difficult. Characteristics are difficult to both change and adopt, so a person may never strengthen unfamiliar characteristics enough to be a proficient leader. The characteristics include:

- Integrity
- Humility
- Self-Awareness
- Courage
- Resilience
- Intellectual Curiosity
- Dispassionate Empathy
- Versatility
- Decisiveness
- Intuition

Continued on page 3

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U.S. Postage PAID  
San Fran CA 941  
Permit No. 820

Published by Small Business Exchange, Inc.  
703 Market Street, Suite 1000  
San Francisco, CA 94103

# REQUESTS FOR BIDS & SUB-BIDS

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Winters Road Bridge Replacement • Federal Aid No. BRLO-5923(067)  
County of Solano**

**\*REVISED\* Bid Date: May 16, 2013 at 2:00 pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications can be downloaded from the County of Solano website by following this link: [http://www.co.solano.ca.us/depts/rm/public\\_works/engineering\\_surveying\\_division/projects/request\\_for\\_bids.asp](http://www.co.solano.ca.us/depts/rm/public_works/engineering_surveying_division/projects/request_for_bids.asp) or by contacting Kimberlee Marlan by email at [kmarlan@ccmyersinc.com](mailto:kmarlan@ccmyersinc.com) or by phone @ 916-635-9370.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

InterMed Cost Containment Services is requesting Sub-bids from Local Business Enterprise (LBE) Subcontractors/Vendors for:

**Copy Service, Health Care Staffing, Financial Management Consulting Companies  
for the  
San Francisco Municipal Transportation Agency  
RFP#SFMTA2011/12-14  
for Workers' Compensation Bill Review  
and Utilization Review Services  
Bid Due Date: 5/22/13**

Please contact Susan Legare,  
[slegare@intercareins.com](mailto:slegare@intercareins.com).

PH: (916) 677-2503, FX: (916) 781-5617,  
PO Box 579, Roseville, CA 95661

SUB-BIDS REQUESTED FROM  
CERTIFIED QUALIFIED DVBE  
SUBCONTRACTORS & SUPPLIERS

**S.F. COMMUNITY SCHOOL**

**EXTERIOR BUILDING ENVELOPE REPAIRS**

**SFUSD Project No.: 11562**

**San Francisco, CA**

**Bids: 5/14/13 @ 2:00 pm.**

Subs for Roofing and Scaffold

**EVEREST WATERPROOFING  
& RESTORATION, INC.**

1270 Missouri Street • San Francisco, CA 94107

415/282-9800 / Fax: 415/282-1205

Email: [Jeannie@evereststf.com](mailto:Jeannie@evereststf.com)

Contact: Keith Goldstein

**Bonds and Insurance Required**

An Equal Opportunity Employer

Request for sub-bids from Certified DVBE  
Subcontractors and Suppliers for:

**SF Community School Exterior Building Envelope  
Repair Project, SFUSD Project No. 11562**

**125 Excelsior Avenue, San Francisco**

**Bid Date: May 14, 2013 at 2 PM**

**(Please submit to Rainbow by May 13th, 6 PM)**

Requesting trades for the following work: Haz Mat Abatement, Scaffolding, Concrete Rehab, Masonry Restoration, TPO Roofing (tear-off and replacement), Sheet Metal Flashing, Sealant, Elastomeric Coating

Plans and Documents are available upon request or at [www.e-arc.com/ca/sanfrancisco](http://www.e-arc.com/ca/sanfrancisco). Please include a copy of your DVBE certification letter with your bid. Subcontractors that are selected may be required to provide a Performance Bond and Payment Bond.

**Rainbow Waterproofing & Restoration Co.**

600 Treat Avenue, San Francisco, CA 94110

Phone: (415) 641-1578 • Fax: (415) 641-6151

Contact: Jessica Walitt

Email: [jwalitt@rainbow415.com](mailto:jwalitt@rainbow415.com)

Request for SLBE/ELBE's Quotes **\*\*THIS PROJECT HAS A 15.1% SLBE/ELBE GOAL\*\***

**FY 13 AC OVERLAY GROUP III • K 13-5854-DBB-3**

**City of San Diego-Department of Public Works**

**BID DATE: May 21, 2013 • BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 20, 2013**

We are seeking quotes from certified SLBE/ELBE's including, but not limited to, the following work items: Asphalt Material, concrete material, aggregates, trucking, PCC sawcut and/or mill, PCC flat-work, cold mill asphalt, traffic signal loops, adjust M/H & valves, survey monuments, striping & marking, contractor date stamp, sidewalk, curb & gutter, traffic control, WPCP

**Coffman Specialties, Inc.**

9685 Via Excelencia, Suite 200 • San Diego, California 92126

Phone (858) 536-3100 • Bid Fax (858) 536-3131

[estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Plans and specs are available at no cost to interested SLBE-ELBE firms from the City of San Diego Public Works website and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)

**SMALL BUSINESS EXCHANGE**

# REQUESTS FOR BIDS & SUB-BIDS

## SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**For Construction on State Highway in San Diego County  
in San Diego at Laurel Street Bridge Overcrossing**

**District 11 on Route 163**

**Contract No.: 11-264114**

**DBE Goal: 4%**

**Bid Date: May 30, 2013 – 2:00PM**

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php)

**Quotes requested for contractors, suppliers and service providers include, but are not limited to:** Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Temporary Pavement Marking, Temporary Traffic Stripe, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Fiber Rolls, Corrugated Steel Pipe Conduit, Hot Mix Asphalt, Tack Coat, Concrete Pavement, Prestressing, Minor Concrete, Joint Seal, Bar Reinforcing Steel (Bridge), Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Concrete Barrier, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Lighting & Sign Illumination, Fiber Optic Conduit, Repair Spilled Surface Area, Treat Bridge Deck, Core Concrete, Landscaping and Irrigation, Paint Concrete.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

**Skanska is an Equal Opportunity Employer**

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509  
Ph: (951) 684-5360 • Fax: (951) 788-2449 • Email: [joe.sidor@skanska.com](mailto:joe.sidor@skanska.com)

ARCADIS U.S., Inc. is requesting DBE subcontractor's proposals for the Request for Qualifications to Caltrans Districts 5, 6, 9, and 10 On-Call Construction Claims Technical Support Services (Contract #06A1901)

ARCADIS is seeking participation by highly qualified DBE certified firms with previous experience providing Claims Analysis and Claims Schedule Analysis services. Previous experience working with Caltrans and a strong understanding of the local environment and local laws, ordinances, regulations, policies, and permitting is preferred. ARCADIS has identified the following positions made available to DBE firms:

• **Claims Analysts:** (Minimum 5 years of Construction Claims experience on highway projects; and computers, computer applications, and computer software programs such as Microsoft Word, Excel, Power Point, or equivalent.)

• **Claims Schedule Analysts:** (Minimum 5 years of Construction Scheduling experience on highway projects; and computers, computer scheduling applications, and computer software programs such as Microsoft Schedule, Primavera, P6, or equivalent.)

ARCADIS intends to conduct itself in "good faith" with DBE firms regarding participation with this contract. The RFQ is available through the Caltrans Procurement Website, BidSync, or with Brenda Connelly ([brenda.connelly@arcadis-us.com](mailto:brenda.connelly@arcadis-us.com)), phone (714) 508-3141 or fax (714) 730-9345.

ARCADIS can provide information on plans, specifications and requirements for this procurement. Assistance in obtaining bonds, lines of credit, insurance and/or technical assistance is available.

If your firm is interested in submitting your qualifications, please submit your letter of interest, statement of qualifications, and the services/positions for which you wish to be considered for, to Brenda Connelly on or before May 23, 2013. Late submittals will not be accepted. Qualifications can be submitted by mail, fax, or email (email preferred).

### ARCADIS-US, Inc

Attn: **Brenda Connelly**, Project Assistant  
320 Commerce, Suite 200 • Irvine, CA 92602  
Email: [Brenda.connelly@arcadis-us.com](mailto:Brenda.connelly@arcadis-us.com)  
Phone: (714) 508-3141 • Fax: (714) 730-9345

## Leadership and Management

### Continued from page 1

- Candor
- Influence
- Results-Driven
- Collaborative
- Relationship-Oriented

### STYLES

Leaders have different styles, which range from "forceful" (i.e., command and control) – to – "enabling" (i.e., engage and inspire).

Are Jack Welch and Jerry Jones forceful leaders? Are Marissa Mayer and Kenneth Chenault enabling leaders?

In actuality, an effective leader must be capable of both styles and draw upon their core talents to execute the frameworks of leadership or management at the right times. This is undoubtedly an explanation for the success of the leaders mentioned above.

Source: [streetarticles.com](http://streetarticles.com)



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# PUBLIC LEGAL ADVERTISEMENTS

## HERRERO BUILDERS, INC.

### ADVERTISEMENT FOR SUBCONTRACTOR BIDS

#### BID PACKAGE 4: PERMANENT UTILITY REPLACEMENT PLUMBING (BID PACKAGE 4B) ELECTRICAL (BID PACKAGE 4C)

Herrero Builders is Construction Manager/Contractor for the following project at the University of California, San Francisco:

#### Mission Bay Rock Hall Emergency Drain Remediation San Francisco, CA UCSF Project No. M1622

Herrero Builders is requesting subcontractor bids for Plumbing and Electrical lump sum contracts.

**Only prequalified plumbing and electrical bidders will be allowed to submit bids on this project. The following bidders have been prequalified to bid on this project:**

#### Plumbing

Bellanti Plumbing, Inc.  
J.W. McClenahan

#### Electrical

Contra Costa Electric  
Cupertino Electric

**The lowest responsible bidder will be selected on the basis of the best value to the University.**

**The objective criteria and methodology used to determine Best Value are described in the Bidding Documents. The best value to the University is the selection resulting in the best combination of price and qualifications.**

#### DESCRIPTION OF WORK:

The Mission Bay Rock Hall Emergency Drain Remediation involves replacement of the plumbing and electrical systems under the first floor slab, while the building remains fully occupied. The work includes excavation/tunneling, plumbing, electrical/teledata systems.

#### BIDDING DOCUMENTS:

Bidding Documents will be available on **May 10, 2013 (12:00pm)** and will be issued from:

UCSF Documents Media & Mail (UCSF-DMM)  
1855 Folsom Street, Room 135  
San Francisco, CA 94103

#### Contact Persons:

Ben La (415) 476-5030 (9:00am – 5:00pm)  
Mario Carmona (415) 476-2518  
(before & after working hours)  
Fax No. (415) 476-8278  
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>  
Click on the UCSF Documents, Media & Mail Button

Company checks should be made payable to "Regents of the University of California" and submitted to UCSF Documents, Media and Mail (UCSF-DMM). Major credit cards are accepted. There is an additional charge, paid by the Bidder, for shipping and handling fees for overnight mail. UCSF-DMM will charge fees according to option selected in shipping documents to you. Bidders may call UCSF-DMM to place an order. **Personal Checks and Cash not accepted.**

The parking lot and facility entrance can be accessed from 15th Street. There is a 15-minute Green Zone free parking available at this location for order pick-ups.

#### DISTRIBUTION OPTIONS:

Electronic Distribution: Bidders will receive Bidding Documents via *Electronic Distribution* for a **NON-REFUNDABLE FEE of \$25.**

Hard Copy Distribution: Bidders will receive a *hard copy* of the Bidding Documents for a **NON-REFUNDABLE FEE of \$100** per set.

#### MANDATORY PRE-BID MEETING:

A **Mandatory Pre-Bid Meeting** will be conducted on **May 15, 2013**, beginning promptly at 2:00PM. Participants shall meet at **654 Minnesota Street, 2nd Floor, San Francisco, CA 94107**. For further information, contact Denis Driscoll at Herrero Contractors, at (415) 824-7675.

#### BIDS:

**Sealed Bids will be received only at:**  
Herrero Builders, Inc.  
2100 Oakdale Avenue, San Francisco, CA 94124  
(415) 824-7675

• **Bids will not be accepted after May 30, 2013 at 3:00PM**

• **The Bid Form shall be submitted in an opaque sealed envelope. The envelope shall be identified as "Bid Form," with the Project name, and the Bidder's name and address.**

• **The Best Value Questionnaire shall be submitted with the bid in a separate sealed opaque envelope/box and identified as "Best Value Criteria and Questionnaire" with the Project name, and the Bidder's name and address.**

• **Bidder shall make no stipulations on the Bid Form or the Best Value Questionnaire, nor qualify the Bid in any manner.**

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Bidders will be notified via e-mail at least 24 hours in advance, after the scoring of the Best Value Criteria and Questionnaire has been completed, of the date, time and location of the Bid opening. At that time the University will present the Best Value Criteria and Questionnaire score summary and conduct a bid opening in order to determine the Best Value bid.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**LICENSE CLASSIFICATIONS (PLUMBING):  
Plumbing**

**LICENSE CODE (PLUMBING): C-36**

**LICENSE CLASSIFICATIONS (ELECTRICAL):  
Electrical**

**LICENSE CODE (ELECTRICAL): C-10**

**ESTIMATED CONSTRUCTION COST  
(PLUMBING): \$1,000,000**

**ESTIMATED CONSTRUCTION COST  
(ELECTRICAL): \$2,000,000**

Successful bidder may be required to furnish 100% payment and performance bonds.

## UNIVERSITY OF CALIFORNIA SANTA CRUZ

### RE-ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work: **Kerr Hall- Pedestrian Deck Repair, Project Number: 3300-010.**

**Description of Work:** Install a new pedestrian traffic coating on an existing concrete deck. Work to include Removal of old coating, remove/relocate concrete planters, install new coating, replace planters.

**Procedures:** Bidding documents will be available at Wednesday, May 22, 2013, and will be issued only at: Contracts Office, UNIVERSITY OF

CALIFORNIA, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064, 831-459-2366, Fax: 831-459-5517.

Bidders must attend a **mandatory** pre-bid conference at **Thursday, May 23, 2013 at 2:00 PM.**

Bids will be received only at: Contracts Office, UNIVERSITY OF CALIFORNIA, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064. Bid Deadline: Sealed bids must be received on or before **3:00, Thursday, May 30, 2013.**

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: General Building Contractor - B

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Santa Cruz  
May 2013

# PUBLIC LEGAL ADVERTISEMENTS

## HERRERO BUILDERS, INC.

### ADVERTISEMENT FOR SUBCONTRACTOR BIDS

#### TUNNELING (BID PACKAGE 4A)

Herrero Builders is Construction Manager/Contractor for the following project at the University of California, San Francisco:

Mission Bay Rock Hall Emergency  
Drain Remediation  
San Francisco, CA  
UCSF Project No. M1622

Herrero Builders is requesting subcontractor bids for Tunneling lump sum contracts.

#### BIDDER QUALIFICATIONS:

To allow University to evaluate Bidders, each Bidder must submit a completed Tunneling Statement of Experience Form with their Bid Form. If the Statement of Experience Form is not submitted with all required qualifying information, the bid **WILL** be rejected as not responsive.

To be eligible for consideration for award, tunneling bidder must complete the Tunneling Contractor Statement of Experience Form, which requires that the bidder:

1. Has a minimum ten (10) years experience as a licensed general engineering Contractor in California.
2. Has experience working within confined spaces under the jurisdiction of Cal-OSHA.
3. Has maintained a Workers' Compensation Experience Modification Rate (EMR) that averages below 1.25 for the past five (5) years.
4. Has no Serious or Willfull CALOSHA Citations within the last 5 years of the bid opening date.
5. Has no current/unresolved claims nor have more than 2 claims within the last 5 years of the bid opening date, over \$500,000 per claim, by a public entity against firm and/or by firm against a public entity.
6. Has identified its proposed tunnel safety representative with resume attached.
7. Has a minimum experience of successfully completing three similar type tunneling projects within the last seven (7) years of the bid opening date.

## UNIVERSITY OF CALIFORNIA SANTA CRUZ

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work:

Electrical upgrades in the kitchen. Upgrade to include new countertops, re-facing cabinets, appliances, painting, carpeting, bathroom upgrades and deck repairs.

Procedures: Bidding documents will be available at Monday, March 25, 2013, and will be issued only at: Contracts Office, UNIVERSITY OF CALIFORNIA, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064, 831-459-2366, Fax: 831-459-5517.

Bidders must attend a **mandatory** pre-bid conference at **Wednesday, May 22, 2013 at 2:00 PM.**

#### DESCRIPTION OF WORK:

The scope of work involves tunneling for replacement of the plumbing and electrical systems under the first floor structural slab, while the building remains fully occupied.

#### BIDDING DOCUMENTS:

Bidding Documents will be available on **May 10, 2013 (12:00pm)** and will be issued from:

UCSF Documents Media & Mail (UCSF-DMM)  
1855 Folsom Street, Room 135  
San Francisco, CA 94103

Contact Persons:

Ben La (415) 476-5030 (9:00am – 5:00pm)

Mario Carmona (415) 476-2518

(before & after working hours)

Fax No. (415) 476-8278

Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>

Click on the UCSF Documents, Media & Mail Button

Company checks should be made payable to "Regents of the University of California" and submitted to UCSF Documents, Media and Mail (UCSF-DMM). Major credit cards are accepted. There is an additional charge, paid by the Bidder, for shipping and handling fees for overnight mail. UCSF-DMM will charge fees according to option selected in shipping documents to you. Bidders may call UCSF-DMM to place an order. **Personal Checks and Cash not accepted.**

The parking lot and facility entrance can be accessed from 15th Street. There is a 15-minute Green Zone free parking available at this location for order pick-ups.

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#### MANDATORY PRE-BID MEETING:

A **Mandatory Pre-Bid Meeting** will be conducted on **May 16, 2013**, beginning promptly at 10:00AM. Participants shall meet at **654 Minnesota Street, 2nd Floor, San Francisco, CA 94107**. For further information, contact Denis Driscoll at Herrero Builders, at (415) 824-7675.

Bids will be received only at: Contracts Office, UNIVERSITY OF CALIFORNIA, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064. Bid Deadline: Sealed bids must be received on or before **3:00, Wednesday, June 5, 2013.**

The University has determined that only prequalified bidders will be allowed to submit a Bid on this project

The following bidders have been prequalified to bid on this project:

1. Kelso Construction, Inc.
2. Cen-Con, Inc.
3. Mike Hinson Construction, Inc.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: General Building Contractor - B

#### BIDS:

Sealed Bids will be received only at: Herrero Builders, Inc.  
2100 Oakdale Avenue, San Francisco, CA 94124  
(415) 824-7675

• **Bids will not be accepted after May 29, 2013 at 3:00PM**

• **The Bid Form and Contractor Statement of Experience shall be submitted in an opaque sealed envelope. The envelope shall be identified as "Bid Form," with the Project name, and the Bidder's name and address.**

• **Bidder shall make no stipulations on the Bid Form or the Contractor Statement of Experience Form, nor qualify the Bid in any manner.**

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**LICENSE CLASSIFICATIONS (TUNNELING): Tunneling**

**LICENSE CODE (GENERAL ENGINEERING): A**

**ESTIMATED CONSTRUCTION COST (TUNNELING): \$3,500,000**

Successful bidder may be required to furnish 100% payment and performance bonds.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$120,000.00

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
University of California, Santa Cruz  
March 2013

# PUBLIC LEGAL ADVERTISEMENTS

## DPR CONSTRUCTION, INC.

### ADVERTISEMENT FOR SUBCONTRACTOR PREQUALIFICATION & BID Radiation Shielding

Prequalification and sealed bids for a Lump Sum contract not to exceed the Maximum Acceptance Cost are requested only from prospective Subcontractors under the CM @ Risk Fixed Fee Cost Plus with GMP Contract awarded to DPR Construction, Inc. (CA License # 599846) for the following project:

UCSF MEDICAL CENTER AT MISSION BAY  
University of California San Francisco Medical Center,  
San Francisco, California

Project No. 05-307 | DPR Project No. 08-28026-01

### General Description of the Work:

Construction includes 42,000SF of Energy Center (EC), 212,000SF of OSHPD 3 Outpatient Building (OPB), and a 633,000SF, 289-bed, 6-story OSHPD 1 Hospital on a surrounding 14.5 acre site at UCSF Campus at Mission Bay.

**The following bid package is currently being solicited:** Subcontractors bidding for the following bid package must be prequalified and will be required to have the California current and active contractor's license for their specific trade(s) as listed below at the time of submission of the Bid.

BP #	Description	Maximum Acceptance Cost	License Class
1.	<b>13D-HO Radiation Shielding</b> Furnish and Install all Radiation Shielding to meet code and project requirements for the Hospital.	\$1,247,000	D20 – Lead Burning and Fabrication or D64 – Non-Specialized Contractor or B – General Contractor

All interested subcontractors **MUST attend a mandatory Pre-Bid Meeting in order to submit a bid. Documents, Mandatory Pre-Bid Meeting & Due Dates:**

1. **The mandatory Pre-Bid Meeting for 13D-HO Radiation Shielding on Monday, May 20th, 2013 at 10:30AM at UCSF MC ICDC at 601 16th Street, San Francisco, CA 94158.** Subcontractors must attend the pre-bid meeting in person or via video conference call except for those subcontractors that have been previously prequalified for this bid package. Conference call information is as follows: Call in number: 1-888-298-1692. Room number: 8263908. Please contact Steve Sheahan for additional details regarding the video conference. Ph: 415-241-4411

2. Subcontractors attending the Pre-Bid Meeting will receive Prequalification Forms. After subcontractors have been notified that they are prequalified, approximately the **week of June 3rd**, they will receive the Bid Form, Instruction to Bidders and Bidding Documents, as well as DVD-R of the current set of Plans & Specifications. **Subcontractors that have previously been prequalified for this scope of work under Bid Package 13D-HO Radiation Shielding – Hospital do not need to attend the pre-bid meeting but will be sent/emailed a modified Prequalification form to update previously provided information. Final list of prequalified bidders will be posted upon completion of evaluation process on the following website:** <http://transfer.bps.com/ucsf>.

3. Prequalified Subcontractors will have to complete two (2) separate submittals – the 1st is the Prequalification, the 2nd is the Bid. The bid package is to be submitted per the instructions set forth in the Instructions to Bidders addressed attn. to: Lanisha Miller, DPR Construction, Inc., 601 16th Street, San Francisco, CA 94158.

4. **For the bid package listed above, the completed Prequalification Form and associated documents are due Monday, May 27th 2013. The sealed bids must be received on or before 3PM, Monday, June 10th 2013 and will be opened promptly thereafter at UCSF MC ICDC, 601 16th Street, San Francisco CA 94158.**

5. Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the out-

come within 10 calendar days from the date of DPR's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

6. The University reserves the right to reject any or all responses to Prequalification Forms and to waive non-material irregularities in any response received.

7. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

If no responsive and responsible bids are received in response to this solicitation, the University after consultation with DPR Construction may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline if no material changes are made to the bidding documents and no earlier than 72 hours if material changes are made. In such event DPR Construction will, at a minimum, notify all persons or entities known by DPR Construction to have received a complete set of Bidding Documents and who has provided a street address or facsimile number for receipt of any written pre-bid communications.

The deadline for receipt of requests for products, materials or equipment specified by name may be required prior to the Bid Deadline. The Bidding Documents should be reviewed for further details. Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University within the limits imposed by law or University's policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

**Note:** Advertisement is also posted on the following website: <http://transfer.bps.com/ucsf>.

## MCCARTHY BUILDING COMPANIES, INC.

### ADVERTISEMENT FOR PREQUALIFICATION OF SUBCONTRACTOR

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

Mechanical – C-20 and C-10  
Electrical – C-10 and C-7  
Masonry – C-29  
Plumbing – C-36  
Metal Studs & Gypsum Board – C-9  
Fire Sprinkler – C-16

are invited for the following work:

LUSKIN CONFERENCE AND GUEST CENTER  
UNIVERSITY OF CALIFORNIA, LOS ANGELES  
Project No. 946375.01

Anticipated Construction Cost: \$110,780,000

**PROJECT DESCRIPTION:** University of California, Los Angeles (UCLA), in Los Angeles, California is planning to construct a new 294,000 gsf Type 1 building on a site located adjacent to the main entrance to the campus adjacent to the main entrance to the campus at the terminus of Westwood Plaza. The site currently houses Parking Structure 6, which will be demolished. The project consists of four components: 1) a 242,000 gsf conference facility with meeting space and 250 guest rooms; 2) 42,000 gsf parking garage for resident guests; 3) a 10,000 gsf replacement campus catering kitchen; 4) improvements to adjacent traffic turnabout and pedestrian areas in Gateway Plaza at the main entrance to the campus. The structure will be constructed of a concrete frame with seven floors above grade and one level below grade for parking. The new building will be constructed to meet the LEED New Construction Version 3.0 "Gold" green building requirements.

Prequalification Questionnaires will be received only at the following address:

MCCARTHY BUILDING COMPANIES, INC  
20401 S.W. Birch Street, Suite 300  
Newport Beach, CA 92660  
Telephone: (949) 851-8383 – Fax: (949) 756-6843.  
E-mail: [knordbak@mccarthy.com](mailto:knordbak@mccarthy.com)

Construction Documents for reference purposes will also be available for intended proposers at:

ARC Reprographics  
345 Clinton St., Costa Mesa, CA 92626  
Ph: (949) 660-1150  
FAX: (714) 424-8526

**No Prequalification Questionnaires will be received after May 17, 2013 at 2:00 p.m.**

The successful firm must be able to demonstrate their willingness, experience, ability, depth of resources and financial strength in the Level 1 Prequalification Questionnaire and the Level 1A Interview.

Confidentiality of the information provided will be respected to the extent permitted by law. Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

Bid Security in the amount of 10% of the Anticipated Contract Value shall accompany each bid. The surety issuing the bid shall be, on the bid deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).

All insurance policies required to be obtained by Subcontractor shall be subject to approval by McCarthy for form and substance.



# PUBLIC LEGAL ADVERTISEMENTS

## UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for Prime Trade Contracts are invited for the following work:

**PROJECT NO. 9559070,  
BGI at UC Davis Joint Genomic Center  
BP-06: Telecommunications Cabling**

The BGI at UC Davis Joint Genomic Center will be constructed by multiple prime trade contractors, each working under a separate contract or contracts with the University. This procurement is for a prime contractor to perform the work identified in the Bid Package listed below. The contractor who is awarded the contract will be referred to as a "Prime Trade Contractor." License requirements are stated in each Bid Package in accordance with California State Law.

#### Bid Package:

#### BP-06: Telecommunications Cabling

**Description of Work:** The work consists of installation, testing and identification of telecommunications cabling. Installation, testing and identification of University furnished Wireless Access Points (WAP). Installation, testing and identification of University furnished rack mounted network switches. Installation, testing and identification of University furnished 10KVA rack mounted UPS.

**Estimated Construction Cost:** \$58,000

**License Class:** C7-Low Voltage and/or C-10 Electrical

**Bidder Qualifications:** To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions to Bidders. Bidders must submit the qualification documents as an attachment to the Bid Form.

**A Mandatory Pre-Bid Conference and Job Walk will be conducted on Tuesday, May 21, 2013 at 10:00 a.m.**

**Bid Deadline:** Sealed bids must be received on or before 11:00 a.m. Tuesday, June 4, 2013. Bids will be received only at Facilities Design & Construction, 4800 2nd Avenue, Suite 3010, Sacramento, CA 95817.

As described in more detail in the bidding documents, significant features of this multiple prime contract method of constructing the project are as follows:

The University will award separate prime trade contracts to the various trades necessary to construct the entire project. The Prime Trade Contractor will be required to work at a project site shared by other Prime Trade Contractors and contractors ("Separate Contractor") hired by the University, to cooperate with such other contractors, and to coordinate its work with the work of the other contractors.

The Prime Trade Contractor will be required to perform its work in accordance with a Master Project Schedule to be developed, updated, and maintained by the University Representative after award of the Prime Trade Contract. The Prime Trade Contractor will be required to provide specified scheduling information necessary for the development, updating, and maintenance of the Master Project Schedule by the University Representative.

The Prime Trade Contractor will be required to commence its work on or after June 24, 2013.

The Prime Trade Contract must be fully completed on or before August 31, 2013.

The BGI at UC Davis Joint Genomic Center project is the addition of a Genomics Sequencing Laboratory into an existing occupied laboratory building located at 2921 Stockton Blvd on the University of California Davis Medical Center Campus. This new laboratory is about 9,600 SF and is to include two open laboratory areas with laboratory support spaces to include: Gel Rooms, Fume Hoods and Cell Culture Rooms. Office support spaces to include: and open office area with coffee bar area. Exterior work is to include removal and replacement of the roof, and some concrete flatwork.

Bidding Documents will be available to Bidders beginning on **Tuesday, May 14, 2013** and will be issued only at:

Facilities Design and Construction  
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817  
Tel.: 916-734-7024; Fax: 916-734-7751  
contracts@ucdmc.ucdavis.edu

Checks for a non-refundable fee will be required in the amount of **\$30.00** per set of Bidding Documents. Checks are to be made payable to **"The Regents of the University of California."** The bidding documents are not to be returned.

Bids will not be accepted after the date and time stipulated above for all Bid Packages.

Bid Security in the amount of 10% of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be on the Bid Deadline, **an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).**

All Pre-Bid Conference and Job Walk participants shall meet at Facilities Design and Construction, 4800 2nd Ave., Suite 3010, Sacramento, and must be present no later than the scheduled start time for the pre-bid conference and job walk in order to bid as a Prime Bidder. Bidders must attend both the Conference and the Job Walk in their entirety. For further information, contact Leila Couceiro at 916-734-5576; leila.couceiro@ucdmc.ucdavis.edu.

**PARKING INSTRUCTIONS:** Pre-Bid Conference and Job Walk attendees should plan to arrive at least 45 minutes prior to scheduled meeting time to arrange for parking. Limited 2-hour free parking is available (on a first-come, first-serve basis) in the front of the Facility Support Services Building (FSSB) located at 4800 2nd Avenue, Sacramento. Additional free parking is available at the Contractors Parking Lot on 2nd Avenue.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the Work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, Davis Health System  
May 2013

# SUB-BID REQUEST ADS

**Robert A. Bothman**

**An Equal Opportunity Employer,**  
is requesting bids from qualified  
**SBE & M/WBE** subcontractors for the  
following trade: Fiber Wrap Reinforced  
Polymer for the following project:  
**BART – EARTHQUAKE SAFETY PROGRAM  
STATION STRUCTURES**

**A LINE - PROJECT NO.: 115PJ-110B**  
**City/Location: San Leandro, Hayward,  
Southern Hayward, Fremont**

**Counties: San Francisco, Alameda,  
Santa Clara, Contra Costa, Santa Cruz,  
San Mateo**  
**Owner: San Francisco Bay Area Rapid  
Transit District**

**Bid Date: Friday 5/17/13 at 5:00 PM**

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

This is a Public Works project subject to Prevailing Wage that will require Certified Payroll records be submitted on a weekly basis. We are signatory to Collective Bargaining Agreements. If any utilized subcontractors employ Operating Engineers, Laborers, Cement Masons, and Carpenters and are not signatory to these Unions, a one-job agreement will be required. 100% Payment & Performance bonds may be required from utilized subcontractors. Robert A. Bothman, Inc. utilizes a modified AGC Subcontract Agreement, which requires that all subcontractors meet specific requirements that may exceed project requirements. Insurance must be "Completed Operations Coverage", be the Primary Insurance and must include Waiver of Subrogation. Copies of all these requirements are available in our office or on our website at [www.bothman.com/contracting.php](http://www.bothman.com/contracting.php).

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

## Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112 • Phone:  
(408) 279-2277 • Fax: (408) 279-2281  
Shams Bashar • sbashar@bothman.com

Cadmus is requesting responses from parties familiar with School Facilities Management Operations to participate in a proposal to conduct a potential **Study for Energy Efficiency Savings for the LA Unified School District.**

Familiarity with past and current energy efficiency programs offered in the area as well as Life Cycle Cost Analysis, ASHRAE Level II audits, and high performance buildings is preferred. Interested firms should provide a statement of qualifications and contact information to:

**esdproposals@cadmusgroup.com no  
later than 3:00PM on May 20, 2013.**